

## Enterprise 64

INDUSTRY – Software Development

### CLIENT DESCRIPTION

Whether you are looking for a fully-managed software team or need to add technical talent to your existing development team - we are the technology partner you can trust.

We are the partner companies trust to deliver innovative and scalable solutions. We can provide you with a fully-managed software development team or add specific individuals to your team to help you accelerate. Need to build custom software from scratch? Our consulting services will help you make the right decisions to get a successful product launched quickly.

### AGILE TEAM

An expert autonomous team capable of rapidly and efficiently delivering technology solutions and value.

### EXTENDED TEAM

The extra talent is needed to boost your projects. Top 1% Engineers fully integrated with your team.

### CUSTOM SOFTWARE

Discovery, UXUI, Architecture, Security, Development, DevOps, QA, On-Going Maintenance. We have it covered.

### ENTERPRISE SOFTWARE

Experts in Salesforce, ServiceNow, SAP, E-Commerce platforms. Integration or customization into your business processes.

### SFI SOLUTIONS

SFI developed a full life cycle solution to include lead generation, qualification, and new client acquisition. A dedicated demand generation team focused the effort on both supplementing clients' development needs and with organizations that need the full spectrum of service, from specification to delivery. The SFI sales team consisted of 2 sales agents focused on specific industries.

### RESULTS

SFI developed over 100 opportunities for Enterprise64 and delivered growth of revenue in the first year of \$250K, second year over \$500K and third year over \$750K in new revenue. On-going revenue will continue to grow and expand as new sales agents are hired and deployed to focus on new industries.